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#### **why the name 213w?**

simply put: the company is comprised of four partners that are neighbors. some of them live at street address # 2 and some of them live at house address # 13. The "w" relates to the part of the town they live at....simple.

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#### **how does 213w wine imports find high value and good wine?**

we identify wines through researching wines that we like and identifying potential suppliers and sampling their wines either by having them sent to us or visiting their vineyards. further we are frequently invited to various private international tastings and wine fairs.

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#### **does 213W identify all the wines themselves?**

we identify a large percentage of our wines, but we also rely on others to help us--- we work with a great team of people that sometimes sources wines for us. a list of the best ones may be found in the links. one must be careful since these can often be the detriment of any good wine concept, since they are plagued with superiority complexes and often exert too much control. i can think easily of one husband and wife team. we are also often invited to business wine tastings hosted by the ever meticulous michele shah ([www.micheleshah.com](http://www.micheleshah.com)). she has been a great help and we are very grateful for her dedication to GREAT happenings and networking. we consult with joseph diblasi ([www.vinosseur.com](http://www.vinosseur.com)), a dedicated sommelier and wine director at jacob´s bar and kjøkken in bergen, and natural wine enthusiast. joseph is also a blogger and an excellent reference for great wines irrespective of origin or style.

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#### **where are your wines at the wine monopoly?**

if one checks the online search function at [www.vinmonopolet.no](http://www.vinmonopolet.no), you can search for our name.

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#### **who can purchase 213W wines?**

the wines that we imported may be purchased by the HoReCa (hotel / restaurant/catering sector), the norwegian wine monopoly, and private individuals using the norwegian wine monopoly mechanisms (contact your local wine monopoly for more information).

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#### **how can a legally licensed establishment obtain a list of 213W Wines?**

send us an email ([wine@213w.no](mailto:wine@213w.no)) or give us a call (+47) 99 111 830 or get a password to our catalog area and we will get one to you. at present our full catalog is too big to display online. We are working towards a more convenient solution.

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#### **can a private person purchase wine from 213W through the norwegian wine monopoly?**

yes, a private person may purchase our wines that are either on the lists provided by the norwegian wine monopoly ([www.vinmonoploet.no](http://www.vinmonoploet.no)) such as the bestillings liste (order list) or by contacting the norwegian wine monopoly and asking them to contact creative worx (213W wines) for a wine that you are interested in purchasing. the norwegian wine monopoly will then make

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arrangements for you. we have used this mechanism this in the past, and it typically operates easily.

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